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AGENDA COVER MEMO

DATE: June 23, 2004
TO: Lane County Board of Commissioners
DEPT: Public Works
PRESENTED BY: Dale Wendt, Public Works Support Services Manager
AGENDA ITEM TITLE: In the Matter of Awarding a Contract to Ben-Ko-Matic Brush and Equipment Company in the amount of \$68,248.00 with two (2) trade-ins, for the Purchase of Two (2), New, Self-Propelled Sweepers, Contract FY04/05 FS-03.

I. MOTION

MOVE TO AWARD A CONTRACT TO BEN-KO-MATIC BRUSH AND EQUIPMENT COMPANY IN THE AMOUNT OF \$68,248.00, WITH TWO (2) TRADE-INS, FOR THE PURCHASE OF TWO (2), NEW, SELF-PROPELLED SWEEPERS, AS SPECIFIED IN CONTRACT FY04/05 FS-03.

II. ISSUE OR PROBLEM

Shall Lane County approve awarding a contract to Ben-Ko-Matic Brush and Equipment Company for the purchase of Two (2) New, Self-Propelled and Sweepers required by Public Works Engineering, Road Maintenance Section, as per established replacement criteria?

III. DISCUSSION

A. Background

Lane County Department of Public Works Engineering Division operates six (6) diesel powered self-propelled and towed road surface sweepers. These machines are primarily used for power sweeping sand and gravel from road surfaces prior to road striping or to clean debris from the roadway after maintenance operations.

B. Analysis

The County received three (3) responses from its invitation to bid. The low bid of \$60,900.00 with two (2) trade-ins, was submitted by Special Asphalt Products, Inc., with one (1) major unacceptable deviation from the published specifications. The unit offered by this bidder has an unacceptably slow travel speed. The next lowest bidder, Ben-Ko-Matic Brush and Equipment Company, submitted a bid of \$68,248.00 with two (2) trade-ins, containing one (1) minor acceptable deviation. This equipment has been approved for purchase in the Fleet Services FY04/05 budget and the purchase price is within the budgeted amount.

C. Alternatives/Options

1. Purchase the above described units from Ben-Ko-Matic Brush and Equipment Company at this time.
2. Purchase the above described units from Special Asphalt Products, Inc., at this time. The 25 mph versus 34 mph travel speed is a major issue when moving from project site to project site.
3. Do not purchase at this time. These sweepers operate in an extremely hostile environment, exposed to constant dust and extreme vibration. The trade-in units have been in service more than 8-years and have reached their optimum economic life. Increasing the lifecycle of these sweepers will likely result in increased downtime and higher road maintenance costs.

D. Recommendation

It is recommended that the Board approve entering into a contract with Ben-Ko-Matic Brush and Equipment Company for the purchase of two (2), New, Self-Propelled Sweepers as specified in FY04/05 FS-03. The minor price difference between the equipment offered by the lowest and second lowest bidder will be quickly off-set by the increased travel speed between sweeping operations.

E. Timing

Upon approval of the Board, a contract will be executed between Ben-Ko-Matic Brush and Equipment Company and the County Administrator.

IV. IMPLEMENTATION/FOLLOW-UP

None.

V. ATTACHMENTS

Board Order

Bid Recap

IN THE BOARD OF COUNTY COMMISSIONERS OF LANE COUNTY
STATE OF OREGON

) IN THE MATTER OF AWARDING A
) CONTRACT TO BEN-KO-MATIC
) BRUSH AND EQUIPMENT CO. IN THE
) AMOUNT OF \$68,248.00 WITH TWO (2)
) TRADE-INS, FOR THE PURCHASE OF
) TWO (2), NEW, SELF-PROPELLED
) SWEEPERS, CONTRACT FY04/05 FS-03

ORDER

WHEREAS, at the duly publicized place and time on June 1, 2004, an authorized representative of the Department of Public Works, opened bids on the following:

Two (2), new, self-propelled sweepers with two (2) trade-ins
Contract FY04/05 FS-03, and

WHEREAS, the low bid of \$60,900.00, received from Special asphalt Products had a major deviation from specification; and

WHEREAS, the second low bid of \$68,248.00, received from Ben-Ko-Matic Brush and Equipment Co. had one acceptable minor deviation from specification; it is hereby

ORDERED that the bid received from Special asphalt Products be rejected; and it is further

ORDERED that the bid received from Ben-Ko-Matic Brush and Equipment Co. be accepted; and it is further

ORDERED that a contract be awarded to Ben-Ko-Matic Brush and Equipment Co. in accordance with the bid specifications; and it is further

ORDERED that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

DATED this _____ day of June, 2004.

Chair, Lane County Board of Commissioners

APPROVED AS TO FORM

Date 6-11-04 lane county



COUNTY OF LEGAL COUNSEL

CONTRACT FY04/05 FS-03

Bid Opening: Tuesday, June 1, 2004

BID RECAP

**TWO (2) NEW, CURRENT-MODEL SELF-PROPELLED SWEEPERS WITH
TWO (2) TRADE-INS**

<u>VENDOR</u>	<u>MODEL#</u>	<u>COST EA.</u>	<u>TOTAL TRADE-INS</u>	<u>TOTAL COST</u>
Special Asphalt Products	Rosco RB4B	\$31,950.00	\$3,000.00	\$60,900.00
Clyde West	Broce RJ350	\$40,385.00	\$9,212.00	\$71,558.00
Ben-Ko-Matic	Superior DT90C	\$36,854	\$5,460.00	\$68,248.00